



**Farm Service Agency**

**Minority Farmers Advisory  
Committee Meeting  
May 10-12, 2016**

**Office of Program Education  
and Stakeholder Engagement**

# Overview

- **Office of Program Education and Stakeholder Engagement**
  - Receipt for Service
  - Cooperative Agreements
  - Bridges to Opportunities
- **New and Beginning Farmers and Ranchers Regional Coordinators**
- **Program Updates**
  - Farm Loan Program Microloan
  - Farm Storage Facility Loan Program Microloan
- **Foreclosure Figures**

# **Office of Program Education and Stakeholder Engagement**

- **Name change for Outreach Division**
- **Expanding Program Education**
- **Creating Ag Partnerships**
- **Increasing Program Awareness and Participation**
- **State and County Outreach Coordinators**



# Office of Program Education and Stakeholder Engagement

- **Receipt for Service**
- **Cooperative Agreements**
- **Bridges to Opportunities**

# Receipt for Service

- **Required** when a current or prospective producer or landowner requests a USDA benefit or service in person or in writing.
- **Phase I – Electronic receipt for farm loan programs. Paperwork for most FSA farm programs.**
- **Phase II – Electronic receipt for all FSA programs.**

# Cooperative Agreements

- **FSA allocated \$2.5 million to fund between 25 and 125 awards when the Request for Application (RFA) for Outreach, Education, Financial Literacy and Technical Assistance**
- **The purpose of the RFA was to partner with non-government organizations with a 501(c)(3) status with the IRS and public and State controlled institutions of higher education to promote identified FSA programs.**

# Cooperative Agreements

- **First Round yielded cooperative agreements with 55 partners covering over 28 states.**
- **Second Round of applications are still being accepted and are due July 11, 2016.**

# Bridges to Opportunities

- **Centralized location for producers to receive information.**
- **Reduces time consuming searches.**
- **Provides farmers and ranchers with information and informs partner organizations of the producer's interest.**
- **Provides a receipt for service**

# **New and Beginning Farmers and Ranchers Regional Coordinators**

- **5 Regional Specialist Positions advertised to all U.S. citizens.**
  - **VA/NC**
  - **GA**
  - **AZ/NM**
  - **KY/TN**
  - **TBA**
- **Work across USDA field based agencies to implement USDA cross-cutting initiatives that foster and support new farmers and ranchers.**

# Farm Loan Program Microloans

- **Offers flexible access to credit & serves as an attractive loan alternative for smaller farming operations**
- **Two types of microloans:**
  - **Farm Operating Loans**
  - **Farm Ownership Loans**
- **Borrow up to \$50,000**
- **Repayment terms vary**
- **Simpler process with modified requirements**

# **Farm Storage Facility Loan Program Microloans**

- **Borrow up to \$50,000**
- **Minimum down payment reduced to 5%**
- **Shorter loan terms**
- **Self certify storage needs**
- **\$100 application fee**
- **Also includes portable storage**

# Farm Loan Foreclosures

American Indian or Alaskan Native*	Asian*	Black* or African American	Native Hawaiian* or Other Pacific Islander*	White	Latino*	Total
<b>18</b>	<b>9</b>	<b>100</b>	<b>0</b>	<b>541</b>	<b>91</b>	<b>759</b>

**Note: Beginning with FY 2015, foreclosure survey requests were modified to request race and ethnicity information in line with how such information is gathered on FSA-2001 "Request for Direct Loan Assistance." Changes include addition of Native Alaskan to Native American Field, removing Pacific Islander from Asian Field, addition of Black to African American Field, creation of Native Hawaiian or Pacific Islander field, and additional of Latino to Hispanic field.**

# Farm Loan Foreclosures

Foreclosures from 2006-2016

